



June 2013



June 20, 2010 we booked our very first reservation as Travel On A Dream. Three years later, we are still going strong, stronger than ever, thanks to all of you. Thousands of cruises and travel packages later we

have grown from just a dream of mine to ten agents. We cannot thank you enough for putting your faith and trust in us to take care of your travel plans. Your personal bookings and your referrals of us to your friends and families mean more than words can say.



Referrals mean the world to us. When you go to a restaurant and the service is sub-par, you don't tell your friends to go there. In fact, you tell them NOT to go there. When you refer people to us, you are saying that not only were you happy with the service, you are willing to put your reputation on the line by telling others about it. To thank you for these referrals, we offer referral rewards and have from the beginning. We have paid out hundreds of referral credits and gift cards.

As a birthday gift to all of you, we are doubling our referral credits for the next month! For all new referrals with bookings deposited by July 20, 2013, we will give you double referral credit. For example, if your friend books a \$2500 package, on your next trip booked with Travel On A Dream after they travel,

you normally will receive either a \$25 gift card or onboard credit. With our double referral credit promotion, you will receive \$50!

We also love groups! As you may know, we have cruise groups going to the Bahamas this October, Southern Caribbean next October and Alaska in August, 2014. There is still room for more so come join us!

As another birthday gift to all of you, any new groups booked and deposited before July 20, 2013 of at least five rooms will receive a bonus. Groups can be organized tours, airfare/hotel packages, cruises or Disney packages. The group coordinator will receive double onboard credit for their cabin on the cruise or \$100 gift card for packages. Adventures by Disney packages may qualify for an additional bonus. Get your group of friends or family together and contact us today!

Over the years we have handled a variety of travel plans for you. We have done so in many cases without a service fee to you. We want to continue to serve you without fees and will do so with most cruises, tours and Disney Destinations.

Effective June 20, 2013, Super Saver rates on Carnival and any stand-alone hotel and airfare reservations will be subject to a service fee. For one night stays or airfare only reservations, the fee will be \$50. For longer stays or Carnival Super Saver rates, the fee will be \$100 per room/cabin. More detailed vacation planning may be subject to higher fees. We are finding that we are working harder for the great rates and many of the travel suppliers are putting limitations on what they will pay us (with many of the lowest rates, they won't pay at all). These fees will allow us to continue to give you top quality service.

Don't Worry, Travel Happy

By Deb Feaster

Vacation...yes, it is all set! Flight – check, car – check, hotel – check, cruise – check, and then BAM....you get that dreaded email, someone has changed your plans and it wasn't you! What do you do? Panic, yell, scream or cry? Well you can do any of these but what good will it do?

Most important question, do you have a travel agent that can panic, yell, scream or cry with you? Hopefully most of you do and you can hand over this notice and they can handle it for you and save you the extra stress of adjusting your plans. One of the best reasons to use a travel agent!

Now, when you are a travel agent and your plans are changed, who do you call? Well, I guess I call myself? With being a travel agent, I am not only the one whose plans have been changed but now I am the one that has to put on my travel agent hat and fix it! I have learned over time that the yelling, screaming and crying do not help the situation and thankfully I have learned not to go there anymore!

I write this with very recent experience. Not only was one of my planned vacations changed but two of them. Yes, frustrating, but I know I need to just adjust and make the best of both situations.

First BAM! Vacation with family in Toas, NM. My boyfriend and I had just purchased airfare for a trip to New Mexico to visit family. Not only did we purchase the airfare but also have it all set when and where to be picked up.....great! Now the fun part should start. Let's plan what we are going to do when we are there! Then 3 days later I get that dreaded email. Our flight has been changed. Now instead of arriving at 11am, the flight change has us now arriving at 4pm with a 5 ½ hour layover. WHAT? 5 ½ hours...really? Then I remind myself...don't panic, I can figure this out! Now it's time to try to figure out what options there are. I call the airline and find out what options there are and yet another disappointment, no other flights that day. So, discussion time with Mark and the family. We are lucky enough that his family is very flexible and after

explaining the changes that the airline has made, Mark's mother agrees to pick us at in Denver at 8:30am that day....whew! It will now be 5 hours on the road for her instead of 3 and we are now landing in Denver instead of Albuquerque...but no 5 ½ hour layover and no losing a day of vacation sitting in an airport. Crisis averted! Start planning on new things to do since we are arriving at a different location. Then BAM....I receive an email that our return flight is now changing and this one is a doozy! We have 2 leg flight scheduled and now the second leg has changed and is leaving before we even arrive for it! Time for a little giggle while I think how can we be on that flight when we are on another one?!?! So, back to accessing options and figure this one is an easy fix and was just able to change the first leg of the flight, yet again crisis averted!

Second BAM! Disney cruise 2014. Yes, believe it or not this all happens within two weeks of each other! Mark and I had a Disney cruise planned for October 2013 on the Magic that we needed to reschedule for November, 2014 (due to the family trip in October!) We had narrowed down the choices to two dates and we were so excited about it! You know what I am going to say! Here it comes, the dreaded announcement! The cruises we planned on are no longer available and Disney is changing itineraries or the ship. Great...I know I am a travel agent and can deal with these things but all I can think of is what will be next! Thank goodness it was too early to purchase flights for this one or I would have more to deal with. Now even more disappointment sets in when I realize the Dream cruise is not only not available on the date I wanted, it has changed to a totally different date a month earlier. The Magic cruise we wanted still is offering the same date and itinerary, but now on a totally different ship! Even though the timing was perfect and the cruise was exactly what we wanted, I guess we have to roll with the punches here too. After accessing what cruises will still work for our time frame, we make the decision to move our date and accept that it will not be what we originally wanted. I won't lie; there is disappointment with this but guess what? We still get to go on a Disney cruise, which is

what we truly want and we will be the happy cruisers you see at the pool bar taking in the sun and fun!

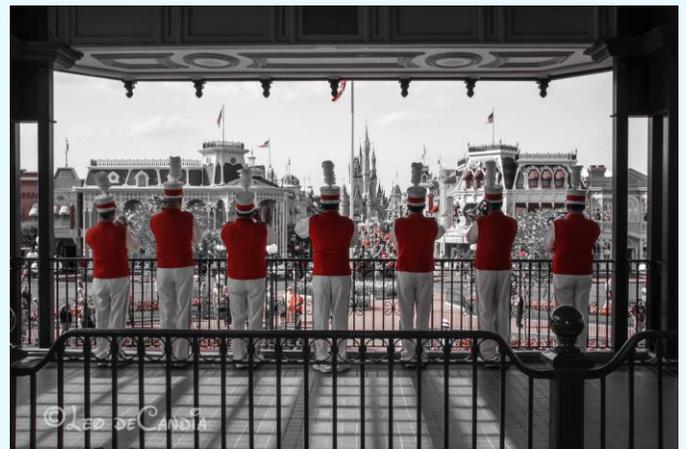
Moral of my stories? Well, I guess I am saying life is full of changes. Some we have control of and some we don't. The one thing we have control of is how we react and what we do with those changes. You will find most times that if you keep a positive attitude and just roll with the changes, you will be a much happier person and have a much better vacation!

Oh yeah....and make sure you're using a travel agent that can deal with these situations for you! Then you can truly travel happy!

Photos From Around "The World"

By Leo DeCandia

These photos were shared with us from Leo DeCandia's recent trip to Walt Disney World. For more of this three part series, check out our blog!



We are growing by leaps and bounds! We are always looking for travel consultants to join our team. If you or someone you know has sales experience (preferably travel agency sales) and love the travel industry, contact info@travelonadream.com with your resume.

~~~~~  
Until next month, you can follow us on a variety of social networks.

Facebook – <http://www.facebook.com/TravelOnADream>

ToaDers - <http://www.facebook.com/groups/4ToaD/>

ToaD Runners –

<https://www.facebook.com/groups/ToaDRunners/>

Twitter – <https://twitter.com/TravelOnADream>

Pinterest – <https://pinterest.com/travelonadream/>

Wordpress – <http://toadstravels.com/>